

# IN-MOTION

EMPOWERING GROWTH THROUGH TRAINING  
VOLUME 1, ISSUE 1

## EMPLOYEE EDITION



## OFF TO A GOOD START

Here's a good problem to have: When we first started thinking about what to include in the **In-Motion**, there were way too many things to talk about. With so much good stuff going on at the YANMAR//Academy, it's kind of difficult to choose just a few items of interest, but we did our best.

So here's the start of newsworthy tidbits that could enhance your daily Yanmar life – and help you get to know more about what makes us tick. We hope every issue becomes a “must read.”

### PEOPLE, PLACES, AND THINGS

Our goal is to highlight the offerings of the YANMAR//Academy and POWER//Train. Whether it's the instructors, the labs, the machines you work on, or the available eLearning opportunities, we'll focus on training and information that's most important to you. If you've got a need, we want to fill it.

### BE A PART OF THE PROCESS

**In-Motion** is a two-way street. We'll tell you about the academy, you tell us about you. Pass along tips. Let us know what's working (and what we need to work on). Comments and suggestions are always welcome. Email us at [Training-YA@yanmar.com](mailto:Training-YA@yanmar.com) or call 770-877-7800.

## DID YOU KNOW?

- In 2018, we have had 455 course completions by employees
- On average, employees with formal training earn 15% more
- There are 51 new courses being developed for 2019
- Over 2,200 people have visited the EVO//Center

## YANMAR ACADEMY

### UPCOMING TRAINING:

TNV Engine Training (4 days)  
Sep 11 | Sep 25 | Oct 16 | Nov 6

UTV Testing & Repair (3 days)  
Oct 2 | Nov 27

Excavator Training (4 days)  
Sep 11 | Oct 9 | Nov 6

VRF System Course (3.5 days)  
Sep 11 | Sep 25 | Nov 13

SA-Series Tractor Training (3 days)  
Sep 25

CP35D System Course (3 days)  
Oct 9

Skid Steer & Track Loader (3 days)  
Oct 16

YT3 Tractor Testing & Repair (3 days)  
Oct 16

### REGISTER NOW:

[YanmarPowerTrain.com](http://YanmarPowerTrain.com)  
770-877-7800

# WELCOME TO THE YANMAR ACADEMY AND POWER//TRAIN



Housed in the EVO//Center, the YANMAR//Academy and POWER//Train provide enhanced training experiences focused on dealerships, their employees, their customers, as well as our Yanmar employees.

**YANMAR ACADEMY** | Eight schools on site; six focused on dealer training, one on employee training, and one dedicated to customer training.

**POWER//TRAIN** | The registration, curricula control and eLearning system for dealers and employees focused on sales, marketing, service, parts, business management, and other business topics.

## LEARN TO YOUR HEART'S CONTENT

It's a proven fact that a well-trained staff gives dealerships a competitive advantage. With that in mind, YANMAR introduced the flat-fee tuition pricing structure for the YANMAR//Academy.

One annual dealership tuition fee covers ALL staff members with UNLIMITED visits to the EVO//Center for Instructor-led training, as well as unlimited access to POWER//Train eLearning courses.

Unlimited visits include hands-on training on new equipment, all training materials, certificates of completion, lunch every day, and negotiated rates on nearby hotels.

## I KNOW THAT GUY

Think of this space as YANMAR's answer to **Sports Illustrated's** Faces in the Crowd section that features athletes who have done remarkable things. You'll meet Academy folks and might even find out you have something more in common than a passion for learning. Here's a perfect example:



### TIM MILLER

Tim is YANMAR AMERICA's Senior Manager of Learning & Development. The EVO//CENTER is his baby (and he's justifiably proud of it – just ask him, he'll give you a tour). When the training facility opened, Tim said, "My goal for our training is to not just train students on how to repair units that are broken, but to also teach them how to properly troubleshoot and develop the right diagnostic steps and practices, so that when technicians get on different machines, they can see the same steps and theology."

His bachelor's degree from the University of Georgia College of Agriculture and Environmental Science is in Agricultural Mechanization Technology. And while the soil is in his blood (he and his brothers are fifth generation farmers, albeit part-time, on their Cherry Log, GA farm), it's the Learning and Development area that have been at the forefront of Tim's career. His work life has included stints at Komatsu America,

AGCO, Kubota, and now YANMAR. Tim's teams have been responsible for starting and growing four Academy and educational facilities with a focus on employee development, dealer network, and customer training (winning three learning industry awards along the way).

A strong believer in Georgia's AG industry, Tim served as the first Chairman of the Advancing Georgia's Leaders in Agriculture and Forestry Board of Advisors. He also recognizes the importance of supporting the growth of today's youth by serving on the Georgia FFA Foundation Advisory Board.

Tim's practical and common-sense background, supported with experience in areas such as service, sales, product management, and training, provides a strong foundation for adult education, training for equipment dealerships, employee development, and equipment product flow.

Married to his college sweetheart, he's the proud father of three sons and grandfather to a granddaughter. He bleeds red and black on college football weekends as a diehard "Dawg" supporter. And practicing what he preaches, Tim also owns his own farming business, Miller & Sons Family Farms.

## EMPLOYEE EDUCATION

The School of Employee Learning & Development at YANMAR//Academy is excited to announce that a test group of Yanmar America employees now have access to Lynda.com on-demand training courses.

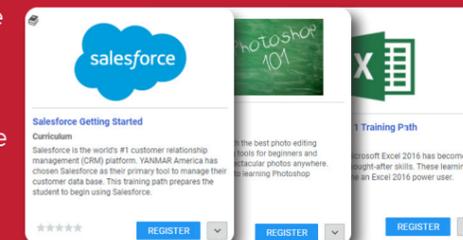


lynda.com

Those employees now have access to over **6,000** eLearning courses, video tutorials, white papers, and more covering a wide range of topics designed to introduce new skills and advance careers.

## LEARNING PATHS

As a part of the POWER//Train course offerings, we have developed various learning paths to guide employees towards their educational goals. Each learning path contains multiple courses, with the same end goal in mind.



## TRAINING DEVELOPMENT

The YANMAR//Academy team is hard at work developing new content for both instructor-led and eLearning courses. We have a dedicated team of content developers working alongside the course trainers, who are also developing content. Stay tuned in to your POWER//Train account, as new content is being loaded on a regular basis.



YANMAR  
**POWER//TRAIN**

To learn more or register for a course please visit  
**YanmarPowerTrain.com**